

SATISH KUMBHAR

Logistics, Supply Chain Executive

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CAREER SUMMARY: -

Proficient Customer Support Executive with 10+ years of experience in material inward & management, dispatch / deliveries management, Transport / Courier arrangement, order management, inventory management, material travelling and client relationship management. Ensuring products are dispatched on time in accordance with quality requirements. Achieve high levels of customer satisfaction through excellence in receiving, identifying, dispatching, and assuring the quality of products.

Possess excellent interpersonal, communication, organizational skills and Good Team Player with proven abilities in team management and customer relationship management.

Instrumental in defining service standards and guidelines that serve as benchmark for excellent service delivery thereby contributing towards better service revenue generation. Deft in handling overall functioning of processes & implementing processes in line with the pre-set guidelines.

WORK EXPERIENCE: -

❖ **Tata Autocomp Systems limited composites division Pune:** - Executive officer. 20 Feb 2014 to Jan-2024

- Steered as Senior Executive professional handling Customer portfolio of Major OEMs such as **TML, John Deere, Alstom, DAF, New Holland, Kubota, CAT, JCB** etc. Logistics management, SAP systems, warehouse activity management, client management, Sales Reports on daily, weekly and monthly basis to senior management and E-Way bill generation.
- Preparation of Invoicing, E-Way Bill (Domestic and Export), Sales order, Sales order transfer for local and interstate dispatches.
- Making the sales order in SAP, Debit-Credit Note, Supplementary Invoices as per the Customer Purchase order. Created export documentation / Export samples and co- ordination with TSS-Global Supply Chain team for export shipments.
- Daily Vehicle Planning as per the dispatch plan for customer and vendor
- Modification in Packaging from PP to MS trolley which has generated EBIDTA of **Rs.40 Lakhs-** Jan-23, Customer Name-John Deere
- Ensured timely delivery of goods at the respective locations, on time arrangement of vehicles, adherence of pre-inspection checklist of vehicles for ensuring smooth delivery to customer as per their schedule. Stock audit to meet any urgent requirement of customer
- Coordinate with PPC & MARKETING for Schedule & Dispatch with day/ weekly/monthly Basis
- Responsible for Finished goods dispatch, Material Dispatch as per received plan, Materials Packaging as per Work Instruction.
- Implementation of Client GRN upload procedures, Price update, Tax revision and updates per the commodity of the component
- Effective use of Customer SRM portal for sales pipeline in commercial vehicle and passenger vehicle for ASN creation, invoice submission and Customer overdue report creation, payment follow-up and received payment tagging as per invoice.
- Achieve 100% dispatch against schedule in last five months continuously for OEM customer

- like John Deere, Tata Motors. New Holland, Man Trucks, Cater Pillar, Daimler, Escorts
- Daily stock taking, maintaining stocks availability. Reduction in rejection cost by monitoring rejection causes.
- Cost Saving Project in Packing, adding PP boxes, Rental Packing Material.
- Monthly MIS which included mainly Materials Stock Report of Inward, Outward, Vendor, customer & Dispatch

WORK EXPERIENCE: -

❖ **Metamorphosis Engitech India PVT LTD:** - Senior Executive • Feb-24-Till Date

- Administered Unloading-Loading, Order Approvals and Invoice processing domestic & Export.
- Making the sales order in SAP, Debit-Credit Note, Supplementary Invoices as per the Customer Purchase order. Created export documentation / Export samples and co- ordination with forwarder.
- As per Export packing list material checked and loading as per packing list.
- Responsible for verification of Inward documents (Inward details checkup, Delivery checkup, Invoice, PO, Rate, Quantity and Pallets available)
- Developed and maintained all customer service information and company policies
- Drove continuous improvement by examining existing demand planning processes and making recommendations for improvement
- Collaborated with other departments to identify vulnerabilities and closing of gaps.
- Focused on safety, cost management and business growth in all interactions and directives.
- Daily Vehicle Planning as per the dispatch plan for customer and vendor.
- All issue material receipts to GRN.

EDUCATIONAL DETAILS: -

EXAM	BOARD	YEAR	Percentage
B.A (Economic)	Nashik	May 2012	58.55
G.D.C. & A	Maharashtra	MAY 2008	53.00
H.S.C.	Kolhapur	Feb-2004	57.50
S.S.C	Kolhapur	Mar-2002	57.33

SKILLS: -

- SAP S4 HANA- SD & MM MODUL
- Customer SRM Portal Handling
- MS Office /Excel
- 5S
- Import Export Invoicing in SAP and documentation.