



# Arvind pal

Sanjay Nagar A.B.road Birla Nagar gwalior

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06/07/1986

## Objective

- @. Effective communicator with excellent planning, organizational and problem-solving skills. Possess a focused; improve the sales with excellent relationship management skills. Team leader with the ability to recruit, train and mentor the team members.
- @. to obtain a position as store incharge that will enable to me use my strong organisational skills leadership abilities and customer service expertise to be part of an organization that value excellence by becoming an successful store incharge.
- @. to join an oragazational that values hard work and dedication by becoming their next store incharge.
- @. seeking fill the store incharge with my experience in inventory control budgeting,and staff development initiatives.
- @. aiming to become part of an established team by taking on the role store incharge.
- @.

## Experience

### Arun Prakashan

store incharge

2014 - 2017

- @. effective planning and implementation of store process including ordering receiving stocking presentational staffing support.
- @. Recruit select and retain for employee's according to federal and state labour laws and company policies ensure store properly staffed.
- @.communicate performance conduct and safety expectations regularly coordinate meeting and events to encourage safety security and policy.
- @.ensure that the store is appropriately staffed and effectively opened and closed each day.
- @. Evaluate operating statement to identify business trends expencess control opportunity potential shrink,and errors.
- @facilities the efficient staging,stocking and storage of merchandise by following defined company work process.
- @. Ensure that all merchandise is presented according to established practices utilize marchandise fixture properly properly. including presentation product pricing and signage.
- @ ensure the store is adequately aqipped with tools necessary to perform required tasks.

### Bhatiya masala

store incharge

2017 - 2019

- @. Trained and management associates in coustumer service and sales techniques.
- @. Managed scheduling for store shifts to accomplish proper staffing.
- @. Submitted reports to senior management to aid in business decisions making and planning.
- @. Reviewed and monitored scheduling purchases and other expenses to maintain quarterly budget.

### krishna kishore Agrotech Pvt ltd

store manager

2019 - 24/3/2023

- @. Recruit traind.and supervision store employees.
- @. Provide feedback.coaching and performance evaluation.
- @. Improve the overall performance of a store.
- @. Oversee day to day tasks.
- @. Ensure safety procedures are followed.

- @ uphold state and federal rules regarding wages,work hours and equal employment opportunity.
- @. Set up key performance indicators.
- @. Greeted customers in a friendly manner and carefully records their order.
- @. Correctly operated brewing equipment and followed proper instructions to make assortment of beverages.
- @. Cleaned sanitized and restocked work areas.
- @. Worked well independently and also w.

### **Mahesh edible oil ltd**

store incharge

27/3/2023 - TILL DATE

Working to SAP all inword out ward. macking GRN,gate entry,all work to releted my job.

## **Education**

**central convent higher secondary school**

2001

10th - 1st

**private**

2003

12th - 2nd

**Jiwaji university**

2010

B.COM - 2nd

**Jiwaji university**

2012

MBA - 1st

## **Skills**

Budgeting

Marketing

Retail Management

Leadership

Ability to Motivate Others

Delegation

Customer Focus

Quick Learner

Multi-Task Skills

Team Player

Customer Focus

Pricing

Staffing

Vendor Relationships

Market Knowledge

Management Proficiency

Client Relationship

ability to utilize interpersonal skills that contribute to a strong team environment

highly responsible and reliable

strong planning and organization skills with sense of priority for deadline and attention to detail.

strong organizational skills with an eye for detail.

ability to scan and print document.

ability to work independently with minimal supervision.

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## Additional Information

@. certification and licenses

@. training or continuing

@. special awards or commendations

@. testimonials from clients

@. job performance review

@.

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## Interests

Excellent Communication Skills

Leadership Skills

Project Management Skills

Employee Management

Commercial Awareness

Extensive experience with all aspects of store management

strong understanding of storage and inventory management techniques

impressive oral and written communication skills

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## Language

Hindi and English

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## Achievements & Awards

krishna kishore Agrotech pvt ltd 2 promotion in 4 years 1st promotion supervisor to store keeper and 2nd promotion store keeper to store incharge

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Signature: \_\_\_\_\_



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