



Kunal Bansode

Store Manager

PROFILE SUMMARY

To secure a challenging position in a reputable organization to expand my learnings, knowledge, and skills. Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

EDUCATION

2017 BHM
Pune

WORK EXPERIENCE

Jun 2023 - May 2024 Store Manager
Bigbasket
recruiting, training, supervising and appraising staff. managing budgets. maintaining statistical and financial records. dealing with customer queries and complaints. overseeing pricing and stock control.

PERSONAL INFORMATION

✉ Email
kunal.bansode7@gmail.com

☎ Mobile
(+91) 9921412597

📁 Total work experience
7 Years 0 Month

🌐 Social
Link
https://www.linkedin.com/public-profile/settings?lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_self_edit_contact-info%3BaDSCA%2FPYT%2FOi0NuuDk3Y5Q%3D%3D

KEY SKILLS

Inventory Management

Store Operations

Customer Service

Sales

Retail

Team Management

Shrinkage Control

Store Keeping

Operations Team Handling

OTHER PERSONAL DETAILS

City Pune

Country INDIA

LANGUAGES

- Marathi
- English
- hindi

Jan 2021 - Jun 2023

Store Manager

Dunzo pvt ltd

Supervising staff: Managing a team of employees who work in the dark store, including warehouse workers, pickers, packers, and drivers. Order fulfillment: Ensuring that customer orders are processed quickly and accurately, including picking and packing products and coordinating shipping. Inventory management: Overseeing the storage and organization of products in the dark store, including managing inventory levels and ensuring that products are easily accessible. Quality control: Ensuring that products are accurately labeled and that orders are fulfilled correctly, with minimal errors or damages. Logistics coordination: Coordinating with shipping and delivery companies to ensure that orders are delivered on time and in good condition. Safety and security: Ensuring that the dark store is a safe and secure workplace, with proper safety protocols and procedures in place. Budgeting and forecasting: Managing the financial aspects of the dark store, including creating budgets, forecasting sales, and tracking expenses. Reporting: Providing regular reports to management on the performance of the dark store, including sales metrics, inventory levels, and employee productivity. Dark Store Manager

Feb 2020 - Jan 2021

Store Manager

Reliance Retail

Responsible for managing the P&L and driving sales for the store through efficient store operations. ? Implementing measure for cost control, dump and shrinkage. ? Ensuring to forecasting and ordering store indent. ? Ensure SKU placement in line with company guidelines and communicate changes to optimize footfall and returns per sq. ft. ? Forecast and plan the SKU mix and volume levels for achieving the store level targets. ? Supervising ASM/K3/CSA meetings to review performance on a daily basis. ? Managing and executing product promotions. Exceed sales and customer satisfaction objectives. ? Responsible for customer service delivery, motivation and retention of store personnel and adherence to company norms. ? Justification of Planograms based on KPI and Must Haves in the store. ? Managing SLA's (Internal & External) with organization and vendor. ? Ensure that the store maintains outstanding customer standards by providing a friendly environment.

Oct 2018 - Jan 2020

Senior Hotel Manager

Oyo Rooms

Staffing and Human Resources: As a hotel manager, you will be responsible for hiring, training, and managing a team of employees, including front desk staff, housekeeping, maintenance, and food and beverage staff. **Financial Management:** You will be responsible for managing the hotel's finances, including setting budgets, tracking expenses, and managing revenue streams. **Customer Service:** You will be responsible for ensuring that all guests have a positive experience during their stay at the hotel. This may involve responding to guest complaints, resolving issues, and ensuring that all staff are providing excellent customer service. **Marketing and Sales:** You will be responsible for promoting the hotel and increasing occupancy rates. This may involve creating marketing campaigns, developing pricing strategies, and working with travel agents and other partners to attract new guests. **Maintenance and Operations:** You will be responsible for ensuring that the hotel is clean, well-maintained, and operating efficiently. This may involve overseeing repairs and renovations, monitoring maintenance schedules, and ensuring that all equipment and systems are functioning properly. **Safety and Security:** You will be responsible for ensuring the safety and security of guests and employees. This may involve developing and implementing safety protocols, training staff on emergency procedures, and monitoring the property for potential safety hazards.

Jun 2017 - Oct 2018

Training Manager

Hyatt Place

Oversaw the ordering process, ensuring that the right order is delivered to the kitchen area. ? Created and maintained effective relationships with kitchen staff, to ensure timely and accurate delivery of orders. ? Handled 200+ rooms in room dining department with 9 associates. ? Achieved highest sale of 35lakh for the month of December 2018 in last decade. ? Recognised as best Trainee Manager for consecutively 3 months

Sep 2013 - Feb 2015

Shift Manager

KFC

Delegating responsibilities to staff members and ensuring they complete them efficiently and accurately ? Keeping track of inventory and making sure every area is fully stocked ? Training new employees ? Addressing customer complaints and satisfying their needs in a professional manne

